

Industrial decarbonisation pathways

Options and policies

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- Transition in a disruptive environment
- EU 2050, fit-for-55 and transition of energy intensive industries
- Selection of industrial (climate) strategies around the world
- SWOT for vegetable oil/proteinmeal sector
- Greenhouse gas mitigation options
- Challenges
- Towards an industrial strategy for vegetable oil industries & planning ahead by companies
- How to start...



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4 major challenges
in food production
value chain

- LAND USE – Biodiversity loss
- CLIMATE CHANGE – impacts on food security
- GEO-POLITICAL
- MITIGATION – achieving climate neutrality in 30 years

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Land use

- Growing population
- Changing diet (meat)
- Biodiversity collapse (incl. pollinating insects) & nature destruction



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Impacts of climate change

- Value chain disruptions
- Food security
- Social unrest

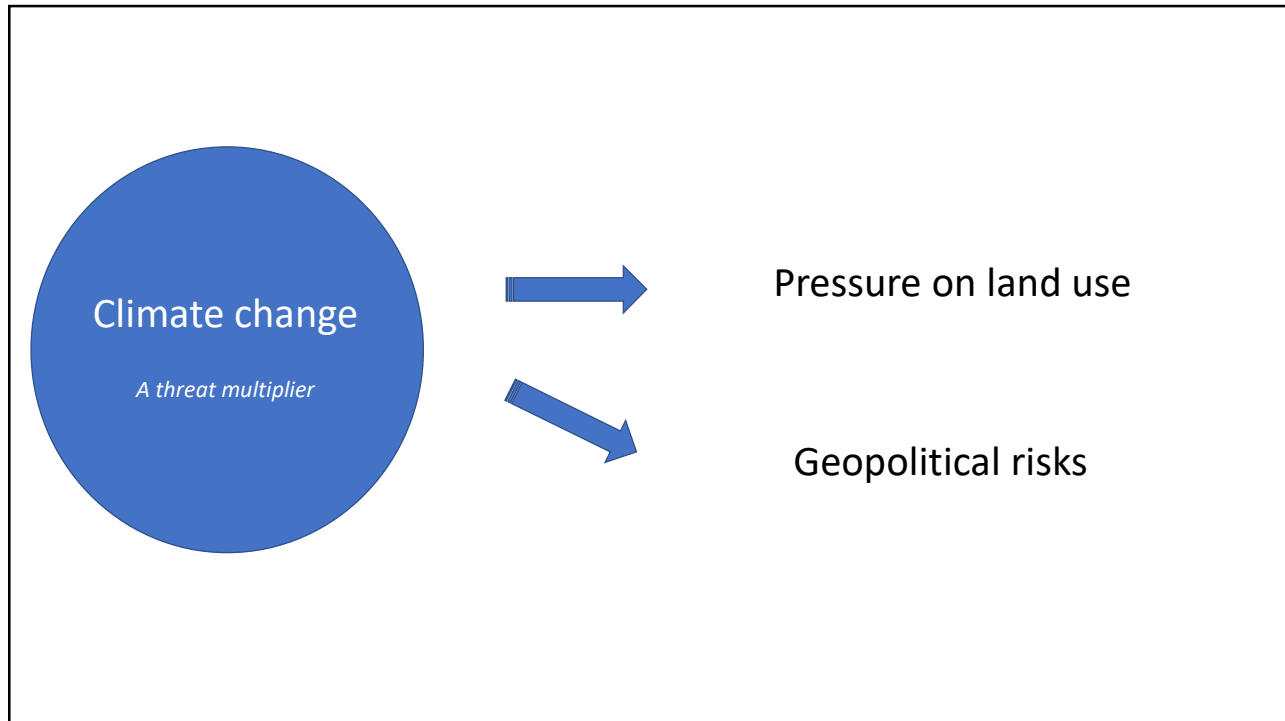
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Geo-political risk

Food as a weapon


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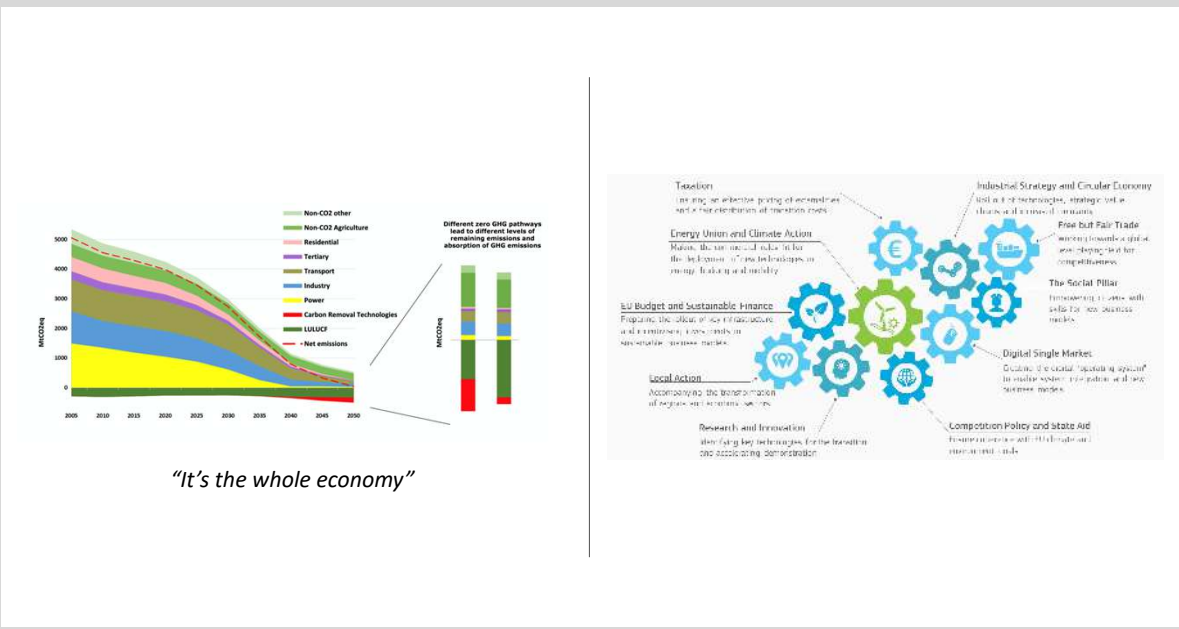


1st industrialised region to commit to net-0 GHG emissions by 2050

EU 2030 targets (updated – fit for 55)

- 55% emission reductions vs 1990
- EU ETS sectors → 61% reduction by 2030 ref. 2005
- Effort Sharing → 40% reduction by 2030 ref. 2005
- At least 40% renewable energy production by 2030
- 39% primary energy savings

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MEGATONS

2005 2010 2015 2020 2025 2030 2035 2040 2045 2050

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"It's the whole economy"

EU Budget and Sustainable Finance
Expanding the size of the European and a common capital markets union

Local Action
Accelerating the transformation of regions and territories

Research and Innovation
Identifying key technologies for the transition and accelerating development

Taxation
Introducing an ambitious package of economic and social tax reforms and investment codes

Energy Union and Climate Action
Maximising the potential of the EU for the deployment of new technologies in energy, heating and mobility

Industrial Strategy and Circular Economy
Leading a list of technologies, strategic list of skills and a research agenda

Free Fair Trade
Working towards a global system based on a spirit of competitiveness

The Social Pillar
Investing in people with skills for the new business models

Digital Single Market
Creating the digital "backbone system" to underpin the transition and new business models

Competition Policy and State Aid
Promoting innovation, digital and environmental goals

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A Bridge Towards a Carbon Neutral Europe

Industrial Value Chain

Europe's Energy Intensive Industries contribution to the EU Strategy for long-term EU greenhouse gas emissions reductions

7 September 2018

| | Electrification (heat and mechanical) | Electrification (processes: electrolysis/ Electrochemistry excl. H2) | Hydrogen (heat and/or process) | CCU | Biomass (heat and feedstock/ biofuels) | CCS | Other (including process integration) |
|----------------------------------|---------------------------------------|----------------------------------------------------------------------|--------------------------------|-----------------------|----------------------------------------|-----------------------|------------------------------------------------------------------------------------------------------------------------------------------------------|
| Steel | xxx | xx | xxx | xxx | x | xxx | Avoidance of intermediate process steps and recycling of process gases: xxx Recycling high quality steel: xxx |
| Chemicals fertilizers | xxx | xxx | xxx | xxx | xxx | xxx(*) | Use of waste streams (chemical recycling): xxx |
| Cement Lime | xx (cement) x (lime) | o (cement) o (lime) | x (cement) x (lime) | xxx (cement and lime) | xxx (cement) x (lime) | xxx (cement and lime) | Alternative binders (cement): xxx Efficient use of cement in concrete by improving concrete mix design: xxx Use of waste streams (cement): xxx |
| Refining | xx | o | xxx | xxx | xxx | xxx | Efficiency: xxx |
| Ceramics | xxx | o | xx | x | x | o | Efficiency: xxx |
| Paper | xx | o | o | o | xxx | o | Efficiency: xxx |
| Glass | xxx | o | x | o | xxx | o | Higher glass recycling: xx |
| Non-ferrous metals/alloys | xxx | xxx | x | x | xxx | x | Efficiency: xxx Recycling high quality non-ferrous: xxx Inert anodes: xxx |

o: Limited or no significant application foreseen
x: Possible application but not main route or wide scale application
xx: medium potential
xxx: high potential
xxx: Sector already applies technology on large scale (can be expanded in some cases)
* in particular for ammonia and methanol synthesis

All energy intensive industries in the EU developed roadmaps and most are working on implementation

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Green Steel Products

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Industrial transition challenges

- 30 years to net-0 = 1 investment cycle
- Access to affordable, reliable green energy
- Infrastructure for e.g. H₂ and CO₂
- R&D support esp. towards DEMO/FOAK
- Higher CAPEX/OPEX
- Regulatory misalignment
- Maintaining international competitiveness during transition

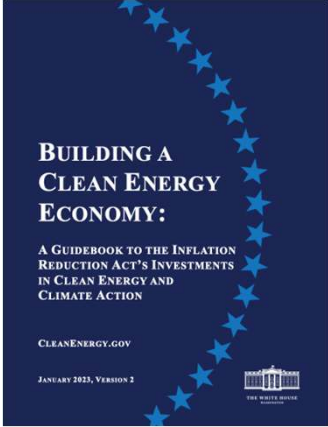


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Industrial strategies & policies around the world (selection)

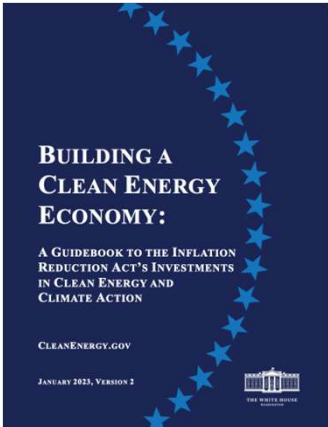
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US inflation reduction act (2022)

- **\$ 369 Bn support via tax credits, loans & subsidies**
- **Purpose:**
 - Increase demand for green materials and clean-tech
 - Drive innovation via R&D support for clean materials
 - Use public procurement to increase demand for clean products
- **Access to cheap clean power:** via tax-credits for investments in H2/RE/Batterijen (Clean Electricity Production Tax Credit, Clean Electricity investment Tax Credit 10y). For producers of wind, sun, battery installations via Advanced Manufacturing Tax Credit (only domestic production), Advanced Energy project Investment Tax Credit for energy producers (30% investment cost) with local procurement (e.g. 100% US steel, 40% US components)
- **Access to cheap Hydrogen** via Green Hydrogen Production Tax Credit (\$3/kg H2 with RE)

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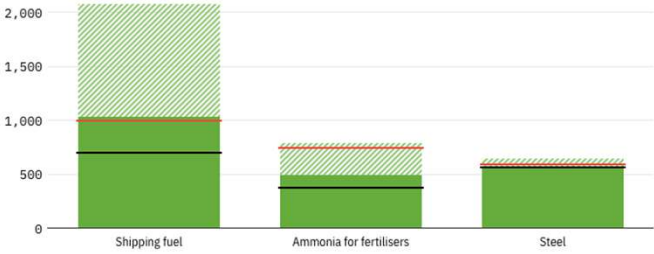


US inflation reduction act (2022)

The Inflation Reduction Act will make green hydrogen cost-competitive for industry

Prices for key commodities in US manufacturing and transport, according to production method (\$/tonne)

● With tax credit
 ▨ Without tax credit
 ■ Market price of fossil-based product
 Production cost with \$1/kg hydrogen (most competitive projects)



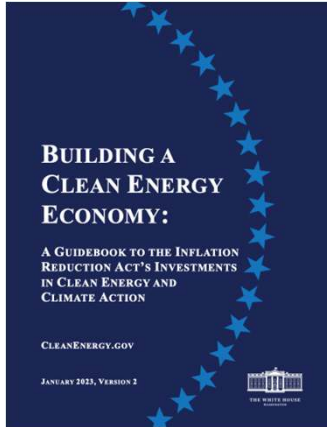
| Commodity | With tax credit | Without tax credit | Market price of fossil-based product | Production cost with \$1/kg hydrogen |
|-------------------------|-----------------|--------------------|--------------------------------------|--------------------------------------|
| Shipping fuel | ~1000 | ~2000 | ~1000 | ~700 |
| Ammonia for fertilisers | ~400 | ~700 | ~700 | ~400 |
| Steel | ~500 | ~600 | ~600 | ~500 |

Notes: Prices for steel compare green hydrogen-based production to coal-based production; prices for fertilisers and shipping fuel compare ammonia produced with green hydrogen to ammonia produced with natural gas. The base cost for green hydrogen was assumed to be \$3.83/kg (average for the US), with an additional \$1.00 cost for storage and transport. With a tax credit of \$3/kg (for zero-carbon production), commodities can be effectively produced using green hydrogen at a cost of \$1.83/kg. Coal, natural gas and standard fuel oil costs were set to reflect current market prices.

Source: RMI ENERGY MONITOR

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US inflation reduction act (2022)

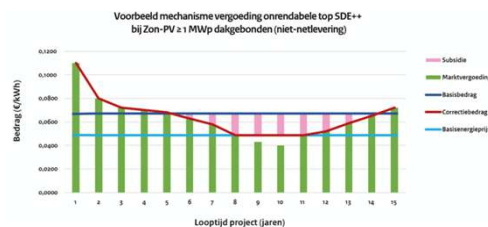


- **Support for CCUS via tax credits** : \$85 per tonne captured/stored // \$60 per tonne used. 12y – construction started before 2033
- **Support for Low-CO2 proces-technology**: \$ 5.8 Bn for new DOE office of clean energy demonstrations with Advanced Industrial Facilities Deployment (AID): loans, subsidies, ... up to 50% of CAPEX.
- **loans**: via EPA Loans Programs Office (LPO) \$11.7 Bn for new loans. Total budget \$100 Bn (\$ 40 Bn for innovative clean energy)
- **Labeling**: \$100 miljoen voor development of labels for construction materials with low embedded carbon.
- **Green public procurement**: \$ 4.5 Bn extra for Federal Buy Clean Initiative.

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SDE++ Netherlands: Operational subsidy

- Subsidy during use of new installations for period of 12-15y
- Subsidy varies depending on CO2 and (energy) price
- Subsidies for: renewable electricity, gas & heat, low CO2 arme heat & production (as from 2020)
- For industry support for a.o.: biomass use, electrification of heat, CC(U)S
- Subsidy for 'unprofitable' top: for energieproduction dependent on energieprices, for ETS installation dependent on CO2 price (EUA's).



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SDE++ Netherlands (2023)

- EUR 8 Bn available for 2023 (+3 Bn compared to previous round. Could lead to 4 Mt CO₂ reduction)
- Earmarking part of budget via minimum budget per category (Eur 750 Mn for low T heat, high T heat & (green) molecules). Max. subsidy to 400 EUR/t for these 3.
- Competitive element via application rounds with higher savings cost (EUR/t CO₂). Most cost effective come first but earmarking ensures budget for more expensive tech.

| Openstellingsronde SDE++ 2023 | Fasegrenzen €/ton CO ₂ |
|-------------------------------|-----------------------------------|
| 6 juni | 90 |
| 12 juni | 180 |
| 19 juni | 240 |
| 26 juni | 300 |
| 3 juli | 400 |

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EU: Innovation fund, IPCEI, Net-0 industry act

- **EU ETS Innovation Fund:**
 - * >40 BN EUR budget until 2030 (industry, innovative RE/CCS and H₂)
 - * 60% of relevant (extra) costs (CAPEX + OPEX) linked to innovation are supported. Partially ex-ante via milestones to be achieved
 - * Very competitive 1/30 succes rate
 - * Synergy with Invest EU: Green Transition Thematic Product (high risk EIB funding) // EU breakthrough Energy Catalyst (BEC)
 - * Future support for competitive tendering mechanisms (e.g. CfD) – focus on H₂ (3 Bn EUR)
- **IPCEI (hydrogen):** EUR 5.4. miljard state aid approved. 13 MS, 35 projects, 29 companies. Technology & infrastructure support.
- **Net-0 industry act:** Relevant for industry in particular wrt heat-pumps, bio-gas, CCS. Simplifying permitting, Regulatory sandboxes, target CO₂ storage, green procurement, skills, job-creation & education, EU coordination of support, ...

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France, Germany, UK highlights

- **French** “2030 recovery” program with support for a.o. energy transition and environmental protection. EUR 30 Bn over 5 year.
- **German** industrial transition 2030 plan: focus on new technologies, CCUS, Hydrogen, bio-economy...
- **German** initiatives on (carbon) contracts for difference and support for dealing with high electricity prices
- **UK industrial strategy**: higher R&D investment (2.4% GDP), worlds first net-0 industrial cluster by 2040, Industrial strategy challenge fund (170 Mn GBP)

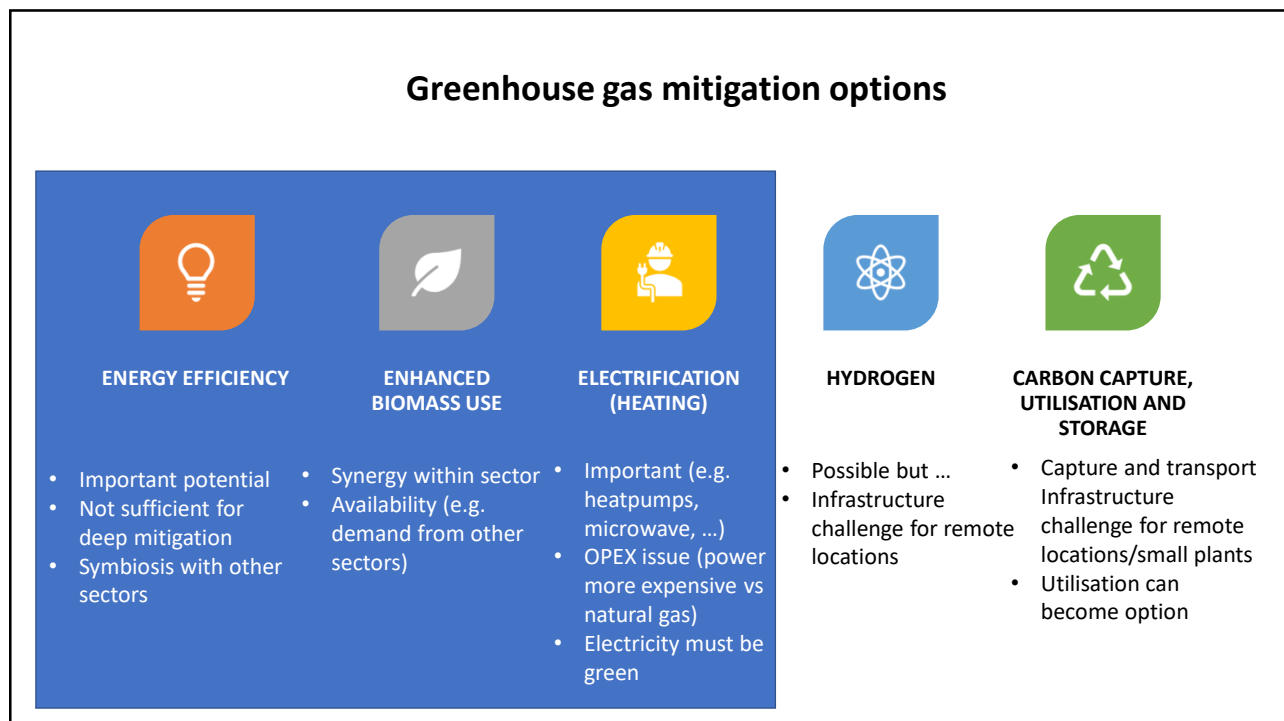
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| | |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <h2>Strengths</h2> <ul style="list-style-type: none"> • Production process experience and know-how • Diversification in raw materials supply • Well developed logistics and value chains • EU internal market | <h2>Weaknesses</h2> <ul style="list-style-type: none"> • Energy prices/costs • Low margins • Limited innovation (support) |
| <h2>Threats</h2> <ul style="list-style-type: none"> • Climate disruption • Geopolitical disruption • Radical/fast Regulatory changes (e.g also scope 2 emissions) • Other regions around the world with more generous industrial strategy/policies | <h2>Opportunities</h2> <ul style="list-style-type: none"> • Use innovations from other industries • Deepen sector focussed innovation in EU • Broaden raw materials range • Tap into newer markets (higher value added) • Find energy synergies with other industries (e.g. use of waste heat) |

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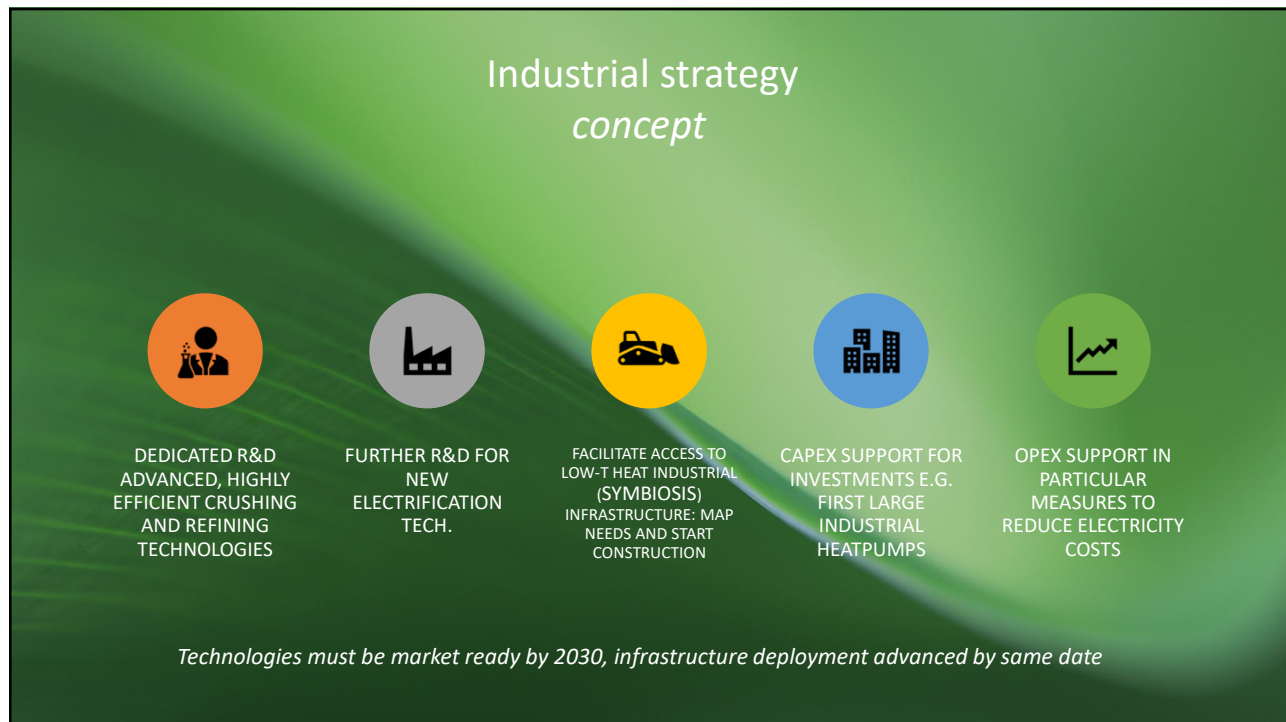
Strategic mitigation approach for e.g. seed crushing, crude oil refining *Focus on electrification*

- High heat demand but relative low temperatures (e.g. < 260C)
- Important to further lower T and heat demand in crushing, bleaching, degumming, ...
- R&D in advanced heating technologies (e.g. microwave, radio frequency, advanced ultrasonic, ...)
- Electrification must lead to higher overall efficiency (condition) → aim factor 2
- Industrial heatpumps are coming to market (+40 MW) but high CAPEX (and OPEX depends on power price)
- Industrial energy symbiosis can be major options (e.g. low T waste heat from chemicals industry)
- With electrification scope 2 emissions become more important → securing green PPAs
- Research needed into demand response options (to meet variable RE sources)

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